



FRANKLIN COUNTY PUBLIC SCHOOLS

Department of Finance

250 School Service Road • Rocky Mount, VA 24151
(540) 483-5538 • FAX (540) 483-0195

ADDENDUM #2

DATE: October 22, 2020

SOLICITATION: 25-2020-1

ISSUED BY: C. David Terry, Director of Business and Finance

Question #1: Does Franklin County School Board desire individual enrollment on Medicare supplement and Part D policies? If so, how many retirees are covered by individual policies? How are individual enrollments conducted?

Answer #1: No

Question #2: The scope of work states, “Provide hands on assistance in negotiating and managing renewals of individual coverage policies. “Are these policies all with a single carrier? Are renewals sent to the School Board or individuals? Are individual plans actively managed and procured by the Franklin County School Board?

Answer #2: The intent of the statement is to provide ‘hands on’ assistance with the negotiation of each policy or program involving employee benefits, not negotiation of individual policies covering individual people.

Question #3: When are typical open enrollment dates for employees? Please provide a copy of the most recent past schedule for onsite meetings or give approximate total number of onsite meetings held for employees covered by Franklin County School Board plans.

Answer #3: April 1 to April 30 is the open enrollment time period for changes effective July 1.

Question #4: What is the annual claim spend and number of scripts on retail and mail order pharmacy? This can be last twelve months, last plan year, calendar year. If possible to break out retail and mail order, that is preferred. Please specify time period used for response provided.



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ADDENDUM #2 (Cont.)

Answer #4: Annual claim spend 2018-19 \$4,699,973

Rx Home delivery is 5.5% of total scripts

Question #5: What would be the effective date of the contract?

Answer #5: Start date would be March 1, 2021

Question(s) #6: How is your pricing structured today? Do you have a preferred method? What is the annual cost for the most recent year?

Answer #6: Pricing is based on a monthly fee basis. Monthly or Quarterly fee invoicing is preferred.

Cc: J.T. Hodges, Coordinator of Purchasing